

MEDIA CONTACTS: Michelle Poitevin (206) 448-5752

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**HARVARD & HIGHLAND LUXURY CONDOS ADDED TO
SEATTLE'S GLOBAL REALTY NETWORK**

Melissa Camp Appointed to Community Sales Director; Broadens Market Reach

(January 24, 2012) SEATTLE, WA. — A listing agreement has been signed between *Realogics Sotheby's International Realty* and the sellers of *Harvard & Highland*, a luxury collection of 38 condominiums in the heart of the historic Harvard-Belmont neighborhood. Now more than 80% sold, the remaining eight homes will be marketed both locally and internationally given a rise in second home ownership and out-of-state sales, according to the Seattle-based brokerage firm.

“We’re very proud to be representing *Harvard & Highland* – a distinctive addition to our collection of fine properties for sale in the greater Seattle area,” said Stacy Jones, Vice President and owner of Realogics Sotheby’s International Realty. “We know buyers and brokers from beyond our city limits have their eyes on Seattle and our goal is to optimize marketing exposure for our clientele in all markets. About a quarter of our luxury home sales now are to buyers relocating to the area, either as a primary address or a second home.”

Located just south of St. Mark’s Cathedral, *Harvard & Highland* is nestled among the quiet tree-lined streets of the Harvard-Belmont Landmark District—the only residential community in Seattle listed on the National Register of Historic Places. A classic alternative to downtown living, *Harvard & Highland* offers quality, concrete and steel construction with gracious floor plans, enhanced privacy and attractive sellout prices when compared with in-city high-rise condominium towers, according to the listing broker.

“Our buyer profile could be around the corner or around the world,” says Community Sales Director, Melissa Camp who recently joined Realogics Sotheby’s International Realty. “We look forward to closing out our remaining inventory soon given emerging trends in home sales and a dearth of new supply.”

Camp points to new research published by Realogics Sotheby’s International Realty. Despite contrary headlines for the broader region, median home prices for in-city condominium actually rose 5% in 2011 and condos sales in the area above \$1 million expanded nearly 20% when compared with 2010.

Meanwhile no new inventory has broken ground since before the “great recession”. And given the lack of construction financing for speculative development, no new projects are in the pipeline, according to the research available here: <http://www.realogicssothebysrealty.com/news/market-news/real-estate-microclimates-%E2%80%93-it%E2%80%99s-looking-downtown>.

“Our classic architecture and interior design may be timeless but this opportunity isn’t,” add Camp. “Supply of this design is inherently limited, our client has a closeout perspective and interest rates are at historic lows. It all adds up to opportunity for homebuyers ready to make a move.”

Harvard & Highland is comprised of five buildings with seven or eight generously-scaled, single-level residences within each. With only two or three homes per floor, most residents enjoy three exterior walls of windows maximizing natural light. This low density approach to development provides greater exclusivity, added security and harmoniously merges the benefits and conveniences of urban living while residing within an established residential neighborhood. One of the Harvard Avenue buildings is sold out while a second Harvard Avenue building and one of the two Broadway East buildings has only one unit each remaining.

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ABOUT REALOGICS SOTHEBY’S INTERNATIONAL REALTY - Seattle-based Realogics Sotheby’s International Realty is a nationally-recognized, full-service real estate brokerage that specializes in resale properties and new construction sales and marketing services for its developer and lender clientele. Representing many high-profile multifamily communities in the Seattle area, the firm is a top selling residential brokerage in Seattle by dollar volume for multifamily, according to Trendgraphix. For more information, visit www.realogicssothebysrealty.com.

ABOUT HARVARD & HIGHLAND - Harvard & Highland is a collection 38 condominium homes built within five individual buildings atop Capitol Hill. The sales center and fully furnished homes are available for viewing Wednesday through Monday from noon until 5pm. For more information contact Melissa Camp, broker, at 206.824.6419 or visit www.harvardandhighland.com.

High-resolution photography of Harvard & Highland and additional property information is available upon request; please contact Michelle Poitevin at 206.448.5752 or email Michelle@Realogics.com.